



MEDALLION FINANCIAL GROUP PTY LTD

ACN 620 680 999

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Corporate Authorised Representative (1257237) of Sanlam Private Wealth Pty Ltd (AFSL 337927)

FINANCIAL SERVICES GUIDE

ISSUE DATE

This Financial Services Guide (FSG) is dated 1st May 2021 and is provided to you by Medallion Financial Group Pty Ltd A.C.N 620 680 999 ("**Medallion**", **we, our, us**) to inform you of the financial services provided by us and to comply with our obligations as an Authorised Representative of Sanlam Private Wealth Pty Ltd ("**Sanlam Private Wealth**") which is the holder of an Australian Financial Services Licence (AFS Licence No. 337927).

ABOUT THIS GUIDE

This FSG is meant to assist you to decide whether to use our services and to explain:

- who we are;
- what financial services we provide and the products to which those services relate;
- what our responsibilities are and what type of advice we give;
- how you can instruct us;
- what you can expect to pay for the financial services;
- what remuneration and other benefits may be paid to us, our employees or others;
- what to do if you have a complaint, and how it will be dealt with;
- for what purpose we use your contact data; and
- how you can contact us.

This FSG contains only general information about the services we offer. If you still have any questions after reading this FSG, please contact us. Our contact details are listed at the end of this document.

What other disclosure documents and statements will I receive?

You will not be provided with any personal financial product advice from Medallion. Any advice or information we provide to you is general advice only and does not take into account your personal objectives, financial situations or needs. It is up to you to decide whether or not you want to use our services, and if you need assistance or advice in this regard, you should consult a suitably qualified financial adviser. You will not receive a Statement of Advice from Medallion.

Generally, where we arrange for the issue of a financial product to you, you will receive a **Product Disclosure Statement (PDS)** or other relevant disclosure documents that include information about the product so that you can make an informed decision whether to acquire the product. It would include any relevant terms, significant risks and costs associated with the supply of that financial product.

How you can instruct us and your obligations?

We will accept order instructions via telephone, email or facsimile.

You must check and confirm with us that orders sent via fax or email, have in fact been received by us.

You must review any confirmation or statement we send to you immediately upon receipt to ensure its accuracy and report any discrepancies to us.

Who are we and what services are we authorised to provide?

Medallion (AR Number 1257237) is responsible for the Financial Services described in this guide.

Medallion and its employees and directors are authorised representatives of Sanlam Private Wealth Pty Ltd, AFS Licence Number: 337927.

Medallion is a representative of, and acts on behalf of, Sanlam Private Wealth. Medallion does not act as a representative of any other licensee in relation to the services or products it provides.

Medallion is authorised by Sanlam Private Wealth to provide general advice on and deal in the following classes of financial products to retail and wholesale clients (within the definition of the Corporations Act):

- deposit and payment products limited to:
 - basic deposit products; and
 - deposit products other than basic deposit products;
- government debentures, stocks and bonds;
- managed investment schemes including IDPS;
- securities;
- standard margin lending facilities;
- superannuation

Medallion provides a private wealth advisory services, with a particular focus on the equity markets. If you choose to act on the information provided to you by Medallion you will need to open an account with a brokerage firm, which Medallion may assist you with by referring you to one of its affiliated brokers.

Sanlam Private Wealth is an investment and financial services house with extensive experience in servicing the needs of both private investors and corporate clients. Sanlam Private Wealth has an extensive suite of products to service the needs of private clients and institutional investors.

What information do we offer to you, as our client?

We can offer you factual market data and information, including general advice, regarding those products and services our authorisation permits us to provide. The products on which we may provide this information include:

- Securities traded on local and international exchanges;
- Managed Funds;
- Margin Lending Facilities and Cash Management Trusts; and
- Client education seminars (product awareness and trading skills).

What are our responsibilities and what type of advice do we give?

We provide **general advice** and information regarding financial products and services that can be dealt through us. This information or advice does not take into account your personal and financial circumstances, needs and objectives and because of that you should, before acting on the advice, consider the appropriateness of the advice having regard to your personal and financial circumstances, needs and objectives.

It should be noted that if you open an account with us you will also be requested to provide some information relating to your financial circumstances and risk profile. This information is collected so that we can:

- receive some reassurance that you will be able to finance any trading that you enter into and that your attitude to risk is comparable to that of the financial products you intend to trade; and
- identify who you are as required by the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (AMLCTF Act 2006).

Details of Associations or Relationships

Medallion has a relationship with its affiliated brokers which are providers of execution, clearing and settlement services and portfolio administration services. These relationships in no way influence the provision of financial services by Medallion to you.

The costs, remuneration and other benefits that may be receive by us, our employees and others?

The information in this section is subject to change and does not include information in relation to taxes or duties that you may be required to pay in relation to an investment. Unless otherwise stated, all fees, charges, commissions and benefits disclosed in this FSG are exclusive of the Goods and Services Tax (GST).

Medallion (through the affiliated brokers) will arrange, as authorised by you, for commissions to be debited from your account when a transaction has been completed in consideration for services rendered. The amount of commission can differ greatly depending on the services provided. Generally, the commission may be charged on a per trade basis or on a cash under management basis. The following ranges are an indication of the commissions that may be charged:

Advisory and Dealing Services

Per Trade Basis

Product	Minimum Commission	Maximum Commission
Domestic Equities	\$50 per trade.	1% of trade value
International Equities	\$50 per trade	2.5% of trade value
Managed Funds	0.25% of funds invested	2% of funds invested

Cash under Management Basis

Product	Minimum Commission	Maximum Commission
Management Fees	0.1% of funds under management	2% of funds under management
Performance Fees	0% of return over agreed benchmark	20% of return over agreed benchmark

Medallion and Sanlam Private Wealth (through the affiliated brokers) will arrange, as authorised by you, for administration and reporting service fees, brokerage, commission or transaction fees to be debited from your account when a transaction and, or, service period has been completed in consideration for services rendered. The amount of commission can differ greatly depending on the services provided (ie. ranging from execution only services to advisory and dealing services).

Generally, the commission may be charged on a per trade basis or on a cash under management basis.

Medallion will offer clients automated portfolio administration and reporting services internally or through various wealth management platforms for an agreed fee to be paid monthly and, or, annually. By mitigating the burden of administration of your investment portfolio, you and your adviser can focus on the more important matters.

Full details of brokerage, commission, or transaction fees payable by you is outlined in the Client Agreement entered into between the affiliated broker and you.

The actual commissions and charges payable will depend upon the relevant service provided by Medallion. Full details of commission payable by you in the Client Agreement entered into between Medallion and you.

Subscription Fees

Research Membership
\$990 per annum/ per report

(All fees are inclusive of GST and may be discounted at the discretion of management)

General comments

Unless stated otherwise, included within the commission will be any administration or agents' execution fees. Clients will be able to access administrative and reporting services for an agreed fee to be paid monthly. In addition to these commissions and charges, Medallion may require you to reimburse it for any fees levied on Sanlam Private Wealth by a market operator or clearing and settlement facility in respect of transactions entered into by Sanlam Private Wealth for you.

Medallion will receive a percentage of the fees received by Sanlam Private Wealth and Sanlam Private Wealth will retain the balance.

Our employees may, if authorised by you, be remunerated on a commission basis for the services provided to you. Their remuneration is included in the commissions discussed above.

Where your business has been referred to Medallion or your trade instructions require the use of a third party, Medallion may be required to share a percentage of the commission or other charge with other parties, as disclosed and authorised by you in the Client Agreement entered into between Medallion and you.

If you have a complaint, how it will be dealt with?

If you wish to make a complaint, the Managing Director can be contacted on (02) 9096 2604 or by email info@medallionfinancial.com.au. We will try to resolve your complaint quickly and fairly.

In the event that we are unable to resolve any issue or complaint you can contact Sanlam Private Wealth who has formalised client complaint resolution procedure in place to resolve any complaints or concerns you may have about the service provided to you. These should be directed to the Compliance Manager (Ms Amanda Roberts) can be contacted on (03) 8640 5508 or by email compliance@privatewealth.sanlam.com.au.

All complaints are reviewed and investigated by our Compliance Manager. If you make a complaint, our first response will be to contact you to discuss the complaint and to register a formal record of such complaint.

If, despite our best efforts, you believe your complaint has not been satisfactorily dealt with, we offer the use of an independent industry arbiter, namely, the Australian Financial Complaints Authority (**AFCA**). Sanlam Private Wealth has agreed not to contest a final resolution from AFCA.

You can contact AFCA by writing to:

Australian Financial Complaints Authority

GPO Box 3

Melbourne VIC 3001

Toll Free: 1800 931 678 (free call)

Email: info@afca.org.au

Website: www.afca.org.au

Sanlam Private Wealth as the authorising licensee for Medallion holds Professional Indemnity Insurance cover for the activities conducted under its AFS licence and continues to maintain Professional Indemnity Insurance that generally satisfies the requirements of s912B of the Corporations Act Regulatory Guide RG126.

For what purpose do we use your contact data.

Privacy is an important issue for us and we are committed to ensuring full compliance with Privacy Act requirements.

The personal data that we collect from you will only be used by us to assist in the planning of marketing proposals, education seminars, provision of general product advice to clients and as permitted under the AMLCTF Act 2006.

How you can contact us?

	Medallion Financial Group Pty Ltd	Sanlam Private Wealth Pty Ltd
Telephone:	(02) 9096 2604	(02) 8245 0500
Facsimile:	(02) 8088 6305	(02) 8245 0599
Mail:	Level 1, 16 O'Connell St Sydney NSW 2000	Level 2, 33 York St Sydney NSW 2000
Website:	www.medallionfinancial.com.au	www.sanlamprivatewealth.com.au
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